

Available for Acquisition: Finger Lakes of New York Vineyard, Winery and Tasting Room

Top Finger Lakes wine producer with internationally recognized Riesling and Cabernet Franc vintages



Acquisition Highlights:

- Unique estate vineyards that consistently produce great wines
- Sustainable growing methods are used throughout production
- Vineyards have room for expansion to provide larger harvests
- Owner wishes to retire but can stay involved during the transition
- Retail/wholesale & distribution sales have increased by 18% from May 2025 to May 2026 and 19% in 2026 so far year-to-date. This significant growth is driven by improvements in distribution, staff & marketing. There remains considerable room for sales growth.
- Asking Price \$3,500,000

Business Description:

The business includes vineyards, wine production facilities & equipment, as well as beautiful tasting rooms and summer tasting areas. The enterprise has crafted internationally celebrated wines that rival some of the most celebrated in the world. Its terroir combines mineral rich slate, glacial till and limestone of well-drained soils on steep glacially formed hillsides overlooking one of the Finger Lakes.

The winery produces 2500-3000 cases of wine annually on about 30 acres of planted vineyard. There are an additional ~10 acres of vacant land ready for planting and only modest investments in wine production capability would increase the capacity to more than 6000 cases. The land has glorious lake views and is ready for planting or could be partially used for other complementary hospitality ventures.

The winery is located close to a regional tourist destination town that attracts a sizable portion of the 5.5 million annual tourists to the Finger Lakes and is within 4.5 hours of most of major cities in the Northeast and near Midwest.

The winery has an inventory of excellent age-worthy wines valued at \$1,833,029.24 Wholesale (\$2,801,598.00 Retail), providing a cushion to grow its marketing & sales.

The vineyard was an early adopter of sustainable production practices across the property, while maintaining a strong focus on growing premium grapes and crafting high-quality wines.

The company has recently assembled a strong team, creating a truly turnkey operation. Sales have responded positively, reflecting the business' improved execution and growth potential.

An adjoining property with a home is available to the buyer, if desired.

A visit to appreciate the location and beauty and wine tasting is recommended to really appreciate this opportunity.

Come and taste the best in the Finger Lakes!

Helping You Navigate Change

Mergers & Acquisitions Advisory

NDA LINK



NDA must be completed for further information

MARK TRAVIS

Principal Managing Partner

315.729.7222

MTravis@IBGBusiness.com

DAVID HASTIE

Managing Director

716.863.4706

DHastie@IBGBusiness.com



New York Office
6443 Ridings Road
Suite 116
Syracuse, NY 13206

New York * Pennsylvania * North Carolina * Colorado * Oklahoma * New Mexico * Texas * Arizona * Nevada

IBG Business NY, LLC, Mark Travis, collectively IBG, is not licensed to practice law, draft legal documents and/or provide legal advice. It is the purchaser's responsibility to independently verify all information before finalizing any business purchase agreement. IBG is not liable for the accuracy of any information presented.