

Transition Statement

Sierra Peaks Winery
50806 Bramble Lane
Yokuts Valley, CA

No **on-site** training will be provided for the wine-making process and business operation. The ideal buyer would have knowledge of the winemaking process or hire a wine-maker, manager, etc. There is a local vineyard manager with a Horticultural Science degree, who is available for hire in the vineyard. The vineyard manager does not know winemaking chemistry, but his parents are in the process of building a winery across the canyon, and they do know winemaking, and are willing to share knowledge. Contact Info can be provided for pre-approved, serious buyers who schedule a showing.

Sellers agree to provide **up to 20 hours** of remote/phone general help **post-closing**. This includes general questions about the Winery, connecting the buyer to vendors and handing over marketing channels (website, email list, social media platforms). Buyer will be responsible for transferring any licensing they wish to take over.

- * **Manuals:** Sellers can provide documented processes for vineyard maintenance and bottling. There is no documented process for licensing; however, seller can provide documents that were provided to TTB, and contact information for agencies, etc.
- * **Vendor List:** Contacts for label printer, bottle supplier, cork supplier, etc.
- * **Intro Emails:** For club members, customers, suppliers
- * **Calendar of Operations:** Month-by-month checklist of tasks and timing for a harvest year.

Vineyard Manager Available for hire: \$4300/year for January through September harvest (See Vineyard Operation Yearly Document)

Bruce McCunney

California Polytechnic San Luis Obispo, Horticultural Science 2006-2009

Vineyard Manager White Owl Vineyards 2018-2020

Vineyard Manager Celestial Highlands Vineyard 2021-Current

-Dormant pruning and spring thinning, for both cane and cordon systems

-Netting

-Harvesting

-Brix and pH testing

-Irrigation design, installation and maintenance

-Fertilization including foliar and fertigation

-Fungicide and pest management spraying

Chuck and Christine Flannigan
Sole Proprietors
Sierra Peaks Winery